

Read Free The E Myth Attorney Why Most Legal Practices Dont Work And What To Do About It

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The E-Myth Real Estate Agent: Why Most Real Estate Businesses Don't Work and What to Do About It
Small Law; Big Success
The E-Myth HVAC Contractor: Why Most HVAC Companies Don't Work and What to Do About It
Conquer the Chaos
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How to Get More Law Firm Clients: Without Losing Time & Money Or Getting Screwed by a Marketing Company
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The E-Myth Real Estate Investor
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How to Start and Build a Law Practice
The Girl Who Played with Fire
Blackout
The Lawyer's Guide to Increasing Revenue
Win Your Case
The Amityville Horror
E-Myth Mastery
Summary of the E-myth Revisited

The E-Myth Real Estate Agent: Why Most Real Estate Businesses Don't Work and What to Do About It

With The E-Myth Contractor, Michael E. Gerber launches a series of books that apply the E-Myth to specific types of small businesses. The first is aimed at contractors. This book reveals a radical new mindset that will free contractors from the tyranny of an unprofitable, unproductive routine. With specific tips on topics as crucial as planning, money and personnel management, The E-Myth Contractor teaches readers how to: Implement the ingenious turnkey system of management—a means of creating a business prototype that reflects the business owner's unique set of talents and replicating and distributing them among employees and customers. Recognise and manage the four forms of money—income, profit, flow and equity. Harness the power of change to expand the company. The book also provides help on a larger level, leading readers towards becoming business visionaries by relinquishing tactical work and embracing strategic work, by letting go to gain control. Once put into action, Gerber's revolutionary ideas promise not only to help contractors build successful businesses, but successful lives as well.

Small Law; Big Success

An instant classic, this revised and updated edition of the phenomenal bestseller dispels the myths about starting your own business. Small business consultant and author Michael E. Gerber, with sharp insight

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gained from years of experience, points out how common assumptions, expectations, and even technical expertise can get in the way of running a successful business. Gerber walks you through the steps in the life of a business—from entrepreneurial infancy through adolescent growing pains to the mature entrepreneurial perspective: the guiding light of all businesses that succeed—and shows how to apply the lessons of franchising to any business, whether or not it is a franchise. Most importantly, Gerber draws the vital, often overlooked distinction between working on your business and working in your business. The E-Myth Revisited will help you grow your business in a productive, assured way.

The E-Myth HVAC Contractor: Why Most HVAC Companies Don't Work and What to Do About It

Distilled small business advice for accounting practices Many accountants in small and mid-size practices are experts when it comes to their professional knowledge, but may not have considered their practice as much from a business perspective. Michael Gerber's The E-Myth Accountant fills this void, giving you powerful advice on everything you need to run your practice as a successful business, allowing you to achieve your goals and grow your practice. Featuring Gerber's signature easy-to-understand, easy-to-implement style, The E-Myth Accountant features Gerber's universal appeal as a recognized expert on small businesses who has coached, taught, and trained over 60,000 small businesses A

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recognized and widely respected co-author and leader in the accounting field The E-Myth Accountant is the last guide you'll ever need to make the difference in building or developing your successful accounting practice.

Conquer the Chaos

David E. McCraw recounts his experiences as the top newsroom lawyer for the New York Times during the most turbulent era for journalism in generations. In October 2016, when Donald Trump's lawyer demanded that The New York Times retract an article focused on two women that accused Trump of touching them inappropriately, David McCraw's scathing letter of refusal went viral and he became a hero of press freedom everywhere. But as you'll see in *Truth in Our Times*, for the top newsroom lawyer at the paper of record, it was just another day at the office. McCraw has worked at the Times since 2002, leading the paper's fight for freedom of information, defending it against libel suits, and providing legal counsel to the reporters breaking the biggest stories of the year. In short: if you've read a controversial story in the paper since the Bush administration, it went across his desk first. From Chelsea Manning's leaks to Trump's tax returns, McCraw is at the center of the paper's decisions about what news is fit to print. In *Truth in Our Times*, McCraw recounts the hard legal decisions behind the most impactful stories of the last decade with candor and style. The book is simultaneously a rare peek behind the curtain of the celebrated organization, a love letter to freedom of

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the press, and a decisive rebuttal of Trump's fake news slur through a series of hard cases. It is an absolute must-have for any dedicated reader of The New York Times.

The E-Myth Accountant

This is a movie tie-in edition and any reviews posted before October 10, 2019 are from the previous edition of the same title published in 2015. Aisha Chaudhary was born with SCID (severe combined immune deficiency) and underwent a bone-marrow transplant when she was six months old. She lived in New Delhi, where she was born. The year 2014 was brutal for Aisha as her disease progressed, and her lungs started giving up on her. The last few months of the year felt like a roller-coaster ride, one that seemed to be mostly going down. Spending almost all her time lying in bed, Aisha wrote down her thoughts to get some relief, to get them out of her head. Aisha's life was not anything like the average life of an urban teenager, but she had experienced a lifetime of emotions; life and death, fear and anger, love and hate, the depths of utter sorrow and the happiest one can be. In *My Little Epiphanies* she took a hard look at her own feelings and what it was that gave her a sense of hope and control. This book gave her life purpose and meaning, something to hold on to. Sometimes, Aisha's little epiphanies had morphed into doodles that capture what was going on in her mind as her destiny played itself out. Through the book she wanted the world to understand her unusual life and she hoped that it will inspire others, going through

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similar hardships, to find peace.

The E-Myth Bookkeeper

Perfect for small or mid-sized law firms looking to improve their bottom line, this is a no-nonsense book with step-by-step descriptions of how to analyze and evaluate a firm's revenue performance.

The E-Myth Landscape Contractor

The complete guide to the business of running a successful legal practice Many attorneys in small and mid-size practices are experts on the law, but may not have considered their practice as much from a business perspective. Michael Gerber's The E-Myth Attorney fills this void, giving you powerful advice on everything you need to run your practice as a successful business, allowing you to achieve your goals and grow your practice. Featuring Gerber's signature easy-to-understand, easy-to-implement style, The E-Myth Attorney features: A complete start-up guide you can use to get your practice off the ground quickly, as well as comprehensive action steps for maximizing the performance of an existing practice Industry specific advice from two recognized legal experts that have developed a highly successful legal practice using Gerber's principles Gerber's universal appeal as a recognized expert on small businesses who has coached, taught, and trained over 60,000 small businesses The E-Myth Attorney is the last guide you'll ever need to make the difference in building or developing your successful legal practice.

The E-Myth Attorney

The E-Myth Real Estate Agent offers you a road map to create a business that's self-sufficient, growing, and highly profitable. Take your company to levels you didn't think possible with this unique guide!

The E-Myth Enterprise

Confessions of a Sociopath is both the memoir of a high-functioning, law-abiding (well, mostly) sociopath and a roadmap -- right from the source -- for dealing with the sociopath in your life. As M.E. Thomas says of her fellow sociopaths, "We are your neighbors, your coworkers, and quite possibly the people closest to you: lovers, family, friends. Our risk-seeking behavior and general fearlessness are thrilling, our glibness and charm alluring. Our often quick wit and outside-the-box thinking make us appear intelligent—even brilliant. We climb the corporate ladder faster than the rest, and appear to have limitless self-confidence. Who are we? We are highly successful, noncriminal sociopaths and we comprise 4 percent of the American population." Confessions of a Sociopath—part confessional memoir, part primer for the curious—takes readers on a journey into the mind of a sociopath, revealing what makes them tick while debunking myths about sociopathy and offering a road map for dealing with the sociopaths in your life. M. E. Thomas draws from her own experiences as a diagnosed sociopath, her popular Sociopathworld blog, and scientific literature to unveil for the very first time these men and women who are "hiding in

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plain sight.”

The Big Book of Beastly Mispronunciations

Harvard Law-graduate authors Yussuf Aleem and Jacob Slowik built a multi-million dollar law practice before they were 30 years old using a novel strategy of business niche specialization. They have now written the story behind their success so that other attorneys can learn from their methods and grow their own successful practices. Drawing on the authors’ own experiences and lessons with illustrative examples and real-life applications, the book teaches how they used a novel strategy of business niche specialization to quickly grow their law practice amidst a rapidly changing global economy.

How to Get More Law Firm Clients: Without Losing Time & Money Or Getting Screwed by a Marketing Company

Running a successful HVAC company is a juggling act. You need expertise in your area of HVAC to provide services to clients. You also need the know-how to run a small business.

The Founding Myth

Let's be honest, traditional small firm law practice is not working very well. Too many small firm lawyers struggle to make ends meet, get clients, meet clients' expectations, or they wrestle with mental health

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issues or substance abuse. Meanwhile, there is a huge gap between those who need legal help and those who can get it. But it doesn't have to be that way. We can build better firms, be more effective with our clients, enjoy better health and a greater sense of fulfillment, and make a bigger impact on our communities. With the client-centric law firm management model in *The Small Firm Roadmap*, you'll see that getting started is easier than you think. The team from Lawyerist.com—Aaron Street, Sam Glover, Stephanie Everett, and Marshall Lichty—will help you gain clarity around your career and firm goals and identify successful strategies for starting, managing, and growing a thriving future-oriented law firm. If you're ready to do great work that supports a great life, this book is for you.

You Don't Look Like a Lawyer

Why is it that despite our best efforts, many of us remain fundamentally unhappy and unfulfilled in our lives? In this provocative and inspiring book, David Richo distills thirty years of experience as a therapist to explain the underlying roots of unhappiness—and the surprising secret to finding freedom and fulfillment. There are certain facts of life that we cannot change—the unavoidable "givens" of human existence: (1) everything changes and ends, (2) things do not always go according to plan, (3) life is not always fair, (4) pain is a part of life, and (5) people are not loving and loyal all the time. Richo shows us that by dropping our deep-seated resistance to these givens, we can find liberation and discover the true

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richness that life has to offer. Blending Western psychology and Eastern spirituality, including practical exercises, Richo shows us how to open up to our lives—including to what is frightening, painful, or disappointing—and discover our greatest gifts.

The E-Myth Revisited

The story of Foster Beck, the author's late father, whose defense of a black man accused of rape in 1930s Alabama foreshadowed the trial at the heart of *To Kill a Mockingbird*. As a child, Joseph Beck heard the stories—when other lawyers came up with excuses, his father courageously defended a black man charged with raping a white woman. Now a lawyer himself, Beck reconstructs his father's role in *State of Alabama vs. Charles White, Alias*, a trial that was much publicized when Harper Lee was twelve years old. On the day of Foster Beck's client's arrest, the leading local newspaper reported, under a page-one headline, that "a wandering negro fortune teller giving the name Charles White" had "volunteered a detailed confession of the attack" of a local white girl. However, Foster Beck concluded that the confession was coerced. The same article claimed that "the negro accomplished his dastardly purpose," but as in *To Kill a Mockingbird*, there was evidence at the trial to the contrary. Throughout the proceedings, the defendant had to be escorted from the courthouse to a distant prison "for safekeeping," and the courthouse itself was surrounded by a detachment of sixteen Alabama highway patrolmen. The saga captivated the community with its dramatic testimonies and

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emotional outcome. It would take an immense toll on those involved, including Foster Beck, who worried that his reputation had cast a shadow over his lively, intelligent, and supportive fiancé, Bertha, who had her own social battles to fight. This riveting memoir, steeped in time and place, seeks to understand how race relations, class, and the memory of southern defeat in the Civil War produced such a haunting distortion of justice, and how it may figure into our literary imagination.

Helter Skelter: The True Story of the Manson Murders

What is a Mobile Law Practice? It is being available when your clients need you. It is structuring your practice to have the flexibility to go to your clients, to work from your home office or to move to different offices. When you set up your Law Office on a Laptop, you have control over your hours, your overhead, and your life. Attorneys Catherine Hodder and Kelly C. Sturmthal have created a step-by-step interactive resource manual for starting up and running a successful mobile law practice. With sample forms and letters, helpful links, website information and checklists, this book has mapped out everything an attorney needs to set up their law practice with special considerations for the attorneys on the go. *

- * Considerations For Your Practice
- * Setting up Forms and Procedures
- * Evaluating Systems and Software
- * Marketing Yourself and Getting Clients
- * State-by-State Guide for Law Practice Management
- * Goals + Opportunities Checklist
- * Top 10 Tips for a Successful

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Solo Law Practice With Law Office on a Laptop, you will have a concrete plan of action to start or enhance your own law practice.

My Little Epiphanies

“A fascinating and frightening book” (Los Angeles Times)—the bestselling true story about a house possessed by evil spirits, haunted by psychic phenomena almost too terrible to describe. In December 1975, the Lutz family moved into their new home on suburban Long Island. George and Kathleen Lutz knew that, one year earlier, Ronald DeFeo had murdered his parents, brothers, and sisters in the house, but the property—complete with boathouse and swimming pool—and the price had been too good to pass up. Twenty-eight days later, the entire Lutz family fled in terror. This is the spellbinding, shocking true story that gripped the nation about an American dream that turned into a nightmare beyond imagining—“this book will scare the hell out of you” (Kansas City Star).

The E-Myth Contractor

Create the business you want without sacrificing the lifestyle you deserve The majority of new entrepreneurs (and even those with a little more experience) are finding themselves trapped, controlled, and consumed by their own businesses. They are struggling just to keep their businesses running, let alone actually growing their companies and experiencing the success they anticipated.

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Conquer the Chaos speaks to you as a small business owner by making sense of the overwhelming demands on your business and providing a twenty-first century recipe for success with sanity. With engaging stories, quotes, and examples, Conquer the Chaos leads you through the six strategies you can incorporate to bring order to your business today. Find the money, time, and freedom in entrepreneurship that inspired you in the first place Successfully juggle customers, prospects, management of employees, marketing, sales, accounting, and more Get from just surviving to growing your company and experiencing success Conquer the Chaos gives you the no-nonsense, ready-to-go guide that gets your business exactly where you want it to be.

The E-Myth Attorney

The E-Myth Revisited - A Complete Summary! The E-Myth Revisited is a book about important aspects of starting a business written by Michael E. Gerber. Some of these aspects are the phases of business, and the importance of the roles of the entrepreneur, manager, and technician. Moreover, the author writes about how these three roles are interconnected and how this is necessary for a business to succeed. Most business people only focus on one role. They don't realize that business can be greatly improved when these roles are combined. In this book, Gerber describes, from his own point of view, what it takes for a business to succeed. This book is a useful manual for anyone who is starting or running a

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business. The E-Myth Revisited is book filled with advice, definitions, and explanations all intended for business-people who are looking to improve their businesses. After our short introduction to the book, we will present a short summary, which is the main part of our entire guide. After the summary, we will have an analysis of the book, a short quiz (with answers on the next page) and a conclusion at the very end. So, let's get started. Here Is A Preview Of What You Will Get: - A summarized version of the book. - You will find the book analyzed to further strengthen your knowledge. - Fun multiple choice quizzes, along with answers to help you learn about the book. -Get a copy, and learn everything about The E-Myth Revisited

Conjectures and Refutations

Do You Know the #1 Secret to Getting More Law Clients? Marketing is always evolving. Forty years ago, lawyers couldn't market. Then along came Bates v. Arizona State Bar, and attorneys rushed to radio stations, local TV, and the phone book in search of that once-in-a-lifetime case. Then the internet happened, bringing us Search Engine Optimization, Pay Per Click ads, and Social Media. Every lawyer I talk to has tried one (or more) of these, but they feel like they're just throwing money away. And most of the time they are. Gone are the days when you could say, "Need legal help? Hire me!" and get clients. What's a savvy lawyer to do? In How Get More Law Firm Clients Without Losing Time & Money or Getting SCREWED By a Marketing Company, you'll learn a

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completely new (and much cheaper) way to market your law firm and retain more clients--value first. Provide value, and you'll be able to: Easily increase your monthly intake Create top of mind awareness without spending a dime Launch ad campaigns that convert like crazy Generate clients on demand with a "community of leads" Turn past clients into your best salespeople Protect your bottom line from all-hype-no-substance marketers Whether you're a sole proprietor just starting out, you own an established firm with local brand recognition, or you work at a national firm with hundreds of partners, How to Get More Law Firm Clients will help you take your firm's revenue to the next level.

The E-Myth Veterinarian

As defender of both the righteous and the questionable, Alan Dershowitz has become perhaps the most famous and outspoken attorney in the land. Whether or not they agree with his legal tactics, most people would agree that he possesses a powerful and profound sense of justice. In this meditation on his profession, Dershowitz writes about life, law, and the opportunities that young lawyers have to do good and do well at the same time. We live in an age of growing dissatisfaction with law as a career, which ironically comes at a time of unprecedented wealth for many lawyers. Dershowitz addresses this paradox, as well as the uncomfortable reality of working hard for clients who are often without many redeeming qualities. He writes about the lure of money, fame, and power, as well as about the seduction of success.

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In the process, he conveys some of the "tricks of the trade" that have helped him win cases and become successful at the art and practice of "lawyering."

Letters to a Young Lawyer

This book is two things: the product of my lifelong work conceiving, developing, and growing the E-Myth way into a business model that has been applied to every imaginable kind of company in the world, as well as a product of Tony's extraordinary experience and success in applying the E-Myth to the development of his equally extraordinary enterprise, Super Lawn Technologies, Inc.

Law Office on a Laptop

From renowned trial attorney and New York Times bestselling author Gerry Spence: a must own book for every lawyer and business professional seeking to make cutting-edge winning presentations--in court, at work, everywhere, any time. Gerry Spence is perhaps America's most renowned and successful trial lawyer, a man known for his deep convictions and his powerful courtroom presentations when he argues on behalf of ordinary people. Frequently pitted against teams of lawyers thrown against him by major corporate or government interests, he has never lost a criminal case and has not lost a civil jury trial since 1969. In *Win Your Case*, Spence shares a lifetime of experience teaching you how to win in any arena--the courtroom, the boardroom, the sales call, the salary review, the town council meeting--every venue where

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a case is to be made against adversaries who oppose the justice you seek. Relying on the successful courtroom methods he has developed over more than half a century, Spence shows both lawyers and laypersons how you can win your cases as he takes you step by step through the elements of a trial—from jury selection, the opening statement, the presentation of witnesses, their cross-examinations, and finally to the closing argument itself. Spence teaches you how to prepare yourselves for these wars. Then he leads you through the new, cutting-edge methods he uses in discovering the story in which you form the evidence into a compelling narrative, discover the point of view of the decision maker, anticipate and answer the counterarguments, and finally conclude the case with a winning final argument. To make a winning presentation, you are taught to prepare the power-person (the jury, the judge, the boss, the customer, the board) to hear your case. You are shown that your emotions, and theirs, are the source of your winning. You learn the power of your own fear, of honesty and caring and, yes, of love. You are instructed on how to role-play through the use of the psychodramatic technique, to both discover and tell the story of the case, and, at last, to pull it all together into the winning final argument. Whether you are presenting your case to a judge, a jury, a boss, a committee, or a customer, *Win Your Case* is an indispensable guide to success in every walk of life, in and out of the courtroom.

Confessions of a Sociopath

In Defense of Looting

“No business author has touched me as deeply as Michael Gerber has.” —Jack Canfield, co-creator of the Chicken Soup for the Soul bestselling book series The legendary Michael Gerber—founder of E-Myth Worldwide and author of such multi-million copy bestselling classics as The E-Myth Revisited and E-Myth Mastery—shows you how to go from dreaming about having your own business to actually doing it in *Awakening the Entrepreneur Within*. A highly in-demand keynote speaker whose company boasts over 52,000 business clients in 145 countries, Michael Gerber is THE name in small business—and now he demonstrates “How Ordinary People Can Create Extraordinary Companies.” Making your dreams real is the first step to creating a successful business—and Gerber’s *Awakening the Entrepreneur Within* provides the key.

The Power of a System

The complete guide to the business of running a successful legal practice Many attorneys in small and mid-size practices are experts on the law, but may not have considered their practice as much from a business perspective. Michael Gerber’s *The E-Myth Attorney* fills this void, giving you powerful advice on everything you need to run your practice as a successful business, allowing you to achieve your goals and grow your practice. Featuring Gerber's signature easy-to-understand, easy-to-implement style, *The E-Myth Attorney* features: A complete start-

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up guide you can use to get your practice off the ground quickly, as well as comprehensive action steps for maximizing the performance of an existing practice Industry specific advice from two recognized legal experts that have developed a highly successful legal practice using Gerber's principles Gerber's universal appeal as a recognized expert on small businesses who has coached, taught, and trained over 60,000 small businesses The E-Myth Attorney is the last guide you'll ever need to make the difference in building or developing your successful legal practice.

The Five Things We Cannot Change

What if you had total control over your hours and weekends? What if you didn't have to answer to anyone? What if you took control over your future? When you work for someone else, you don't control your future. Your boss decides how much money you make and how many hours you work. For many, the law is just a job that you do to make ends meet and pay the bills. It's time to change that It's not just about work and money. It's about loving what you do and looking forward to coming to work. It's about spending time with your family and living a fun life. It's time you make the rules For the first time, you have in your hands the technical, managerial and entrepreneurial secrets to running a multi-million dollar law firm. Tried and true methods for managing and growing the injury law firm of your dreams is now in your hands—precise methods that, when applied, will slowly but surely grow your law firm into an asset that serves your ideal lifestyle. Who said you have to

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be a slave to your law practice? IT'S TIME TO BREAK ALL OF THE RULES so you have the one thing that all lawyers should seek: autonomy to live life on your terms. THE POWER OF A SYSTEM Torts, contracts, constitutional law...you got your fill in law school of theoretical concepts that you need to pass the bar exam. But then a funny thing happened, you got out of law school, opened your new law firm and you realized something—no one ever taught you how to run your own law firm in law school. Suddenly, you're on your own with fancy new letterhead, a few clients and not much else. Your dusty law school books aren't much help. It's great to have your book smarts and fancy law degree but how do you pay the bills every Friday when your staff wants their paycheck? You pull your hair out wondering how you got yourself into this mess. This book was written for you. You are not alone. Yes, others have done the same thing before you and believe it or not, there are tried and proven recipes for success. Instead of fumbling around like the other lawyers in your town and just waiting for your phone to ring with your next case, you study the recipe and principles for a big-time injury law firm and little by little you begin implementing systems into your new law firm. You have in your hands tried and proven systems for the injury law firm of your dreams. It's not just the technical aspects of running your own law firm, but the managerial and entrepreneurial principles that you must have to keep a constant stream of new cases and clients coming down the pipe. And no, these are not law school theoretical concepts but the technical, managerial and entrepreneurial "how to" steps that have been tried and tested over years of

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trial and error. You won't find a book like this in your law school library...or anywhere else. Law school's out—no more time for theoretical concepts—it's time to get bills paid, move cases to trial, start making money and begin living life on your terms. All royalties from the sale of this book are donated to Doc to Dock, Inc., an amazing nonprofit organization based in New York that collects unused and unwanted medical supplies from around the country and ships them to hospitals and clinics in impoverished Third World nations in Africa and Haiti. Every day tons of unused medical supplies and equipment are incinerated or tossed into landfills in the U.S. Rather than letting the unused medical supplies go to waste, Doc to Dock, Inc. collects the donated medical supplies consisting of basic medical devices such as catheters and ultrasound machines, and transports them to developing countries where they are needed the most. Doc to Dock, Inc. has provided shipments to 18 different countries in the poorest regions of sub-Saharan Africa and has made a huge difference in preventing very curable and basic illnesses that are often life-threatening in Africa due to their lack of medical supplies.

The Happier Attorney

The greatest threat to the integrity of the legal system is a broke and unhappy attorney. Whether you are new to the practice or have been practicing law since the Ford Administration, you should be paid- in full- for the work you perform. You should be paid for your superior judgment, your skills, your ability to

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negotiate, and your knowledge-not how many hours you took to draft a pleading. The Happier Attorney: A comprehensive Guide to Charging Flat Fees for Legal Services is a step by step guide that will teach you:

- What hourly billing is really costing you in money and more importantly time.
- Why hourly billing is bad for clients and horrible for attorneys.
- Why clients love flat fees.
- How you can obtain a collection rate of 100%.
- How flat fees improve your work product.
- How flat fees will increase your income significantly.
- How flat fees will save you so much time you won't know what to do with your time.
- How flat fees will decrease staff time and costs.
- How to manage one's time so that you can meet your responsibilities and have lots of time outside the office.
- How to ethically and easily address any issues that arise from flat fee billing.

In the nearly 19 years of owning her own practice, and well over a decade of using exclusively flat fees, even for family law litigation, Brita Long is in a unique position to share everything that you would want and need to know when you are considering moving from hourly billing to flat fees. The relief of only working as many hours as you want to work and still make the money you want to make, and have earned, is only a few hours away.

The Small Firm Roadmap

This guide to the most commonly mispronounced words in the English language is revised and expanded with one hundred new entries including words like al-Qaeda, machismo, curriculum vitae, and Pulitzer.

Awakening the Entrepreneur Within

Leading a real estate investment business can seem like a daunting task, with too few hours in the day, too many petty management issues, and constant fires that have to be put out. The E-Myth Real Estate Investor offers you a road map to create a real estate investment business that's self-sufficient, growing, and highly profitable. Take your business to levels you didn't think possible with this unique guide!

My Father and Atticus Finch: A Lawyer's Fight for Justice in 1930s Alabama

A fresh argument for rioting and looting as our most powerful tools for dismantling white supremacy. Looting--a crowd of people publicly, openly, and directly seizing goods--is one of the more extreme actions that can take place in the midst of social unrest. Even self-identified radicals distance themselves from looters, fearing that violent tactics reflect badly on the broader movement. But Vicky Osterweil argues that stealing goods and destroying property are direct, pragmatic strategies of wealth redistribution and improving life for the working class--not to mention the brazen messages these methods send to the police and the state. All our beliefs about the innate righteousness of property and ownership, Osterweil explains, are built on the history of anti-Black, anti-Indigenous oppression. From slave revolts to labor strikes to the modern-day movements for climate change, Black lives, and police abolition, Osterweil makes a convincing case for rioting and

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looting as weapons that bludgeon the status quo while uplifting the poor and marginalized. In Defense of Looting is a history of violent protest sparking social change, a compelling reframing of revolutionary activism, and a practical vision for a dramatically restructured society.

The E-Myth Real Estate Investor

Leading a veterinary practice can seem like a daunting task, with too few hours in the day, too many petty management issues, and problems veterinarians at large practices don't seem to face. The E-Myth Veterinarian offers you a road map to create a veterinary practice that's self-sufficient, growing, and highly profitable. Take your practice to levels you didn't think possible with this unique guide!

Truth in Our Times

Part blistering espionage thriller, part riveting police procedural, and part piercing exposé on social injustice, this second book in the Millennium series is a masterful, endlessly satisfying novel. Mikael Blomkvist, crusading publisher of the magazine Millennium, has decided to run a story that will expose an extensive sex trafficking operation. On the eve of its publication, the two reporters responsible for the article are murdered, and the fingerprints found on the murder weapon belong to his friend, the troubled genius hacker Lisbeth Salander. Blomkvist, convinced of Salander's innocence, plunges into an investigation. Meanwhile, Salander herself is drawn

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into a murderous game of cat and mouse, which forces her to face her dark past.

How to Start and Build a Law Practice

The inside story behind the Manson killings explains how Charles Manson was able to make his "family" murder for him, chronicles the investigation, and describes in detail the court trial that brought him and his accomplices to justice. Winner of the Edgar Allan Poe Award. Reprint.

The Girl Who Played with Fire

Blackout

Leading a bookkeeping practice can seem like a daunting task, with too few hours in the day, too many petty management issues, and problems bookkeepers in large practices don't seem to face. The E-Myth Bookkeeper offers you a road map to create a bookkeeping business that's self-sufficient, growing, and highly profitable. Take your business to levels you didn't think possible with this unique guide!

The Lawyer's Guide to Increasing Revenue

The bestselling author of phenomenally successful and continually vital The E-Myth Revisited presents the next big step in entrepreneurial management and leadership with E-Myth Mastery. A practical, real-

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world program that is implemented real-time into your business, Gerber begins by engaging the reader in understanding why the entrepreneur is so critical to the success of any enterprise, no matter how small or large it may be, and why the mindset of an entrepreneur is so integral to the operating reality of the organization, of the small business, and the enterprise. He then covers seven essential skills: Leadership Marketing Money Management Lead Conversion Lead Generation Client Fulfilment Each of these seven skills is presented through a specific training module with corresponding tests and exercises that explain the content and principles to be learned, provide case studies and examples, as well as worksheets for applying those ideas to the business. Gerber ties it all together by helping readers put the pieces together in an E-Myth Business, an E-Myth Practice and an E-Myth Enterprise. This is the book that will show you the difference between being an entrepreneur versus doing a job, how to get money when the bank won't give it to you, how to expand your customer base when big business moves in down the street, how to develop the best people when you can't afford to pay them competitive wages, how to increase the predictability of what your business is able to promise, and then how to keep that promise, every single time, no matter where you are or what you're doing. Mastery is a business development program that helps you turn your company into a world-class operation into a turn-key money machine!

Win Your Case

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Is America one nation under God? Christian nationalists assert that the US was founded on Judeo-Christian principles--but is this true? Andrew L. Seidel, an attorney at the Freedom from Religion Foundation, answers this persistent question once and for all, comparing the Ten Commandments to the Constitution and contrasting biblical doctrine with America's founding philosophy. This persuasively argued and fascinating book proves that Christian nationalism is, in fact, un-American.

The Amityville Horror

“This excellent book is a must-read for current and aspiring entrepreneurs.” —Booklist Discover how to turn a great idea into a thriving business with *The E-Myth Enterprise*, using the proven methods that bestselling author Michael E. Gerber has developed over the course of his more than forty years as an entrepreneur and coach. Michael E. Gerber is THE #1 name in small business and his company, E-Myth Worldwide, boasts more than 52,000 business clients in 145 countries. *The E-Myth Enterprise* shows readers how to get started—because simply coming up with a brilliant business idea is the easy part.

E-Myth Mastery

You Don't Look Like a Lawyer: Black Women and Systemic Gendered Racism highlights how race and gender create barriers to recruitment, professional development, and advancement to partnership for black women in elite corporate law firms.

Summary of the E-myth Revisited

NEW YORK TIMES BESTSELLER It's time for a black exit. Political activist and social media star Candace Owens addresses the many ways that Democrat Party policies hurt, rather than help, the African American community, and why she and many others are turning right. Black Americans have long been shackled to the Democrats. Seeing no viable alternative, they have watched liberal politicians take the black vote for granted without pledging anything in return. In *Blackout*, Owens argues that this automatic allegiance is both illogical and unearned. She contends that the Democrat Party has a long history of racism and exposes the ideals that hinder the black community's ability to rise above poverty, live independent and successful lives, and be an active part of the American Dream. Instead, Owens offers up a different ideology by issuing a challenge: It's time for a major black exodus. From dependency, from victimhood, from miseducation—and the Democrat Party, which perpetuates all three. Owens explains that government assistance is a double-edged sword, that the Left dismisses the faith so important to the black community, that Democrat permissiveness toward abortion disproportionately affects black babies, that the #MeToo movement hurts black men, and much more. Weaving in her personal story, which ushered her from a roach-infested low-income apartment to 1600 Pennsylvania Avenue, she demonstrates how she overcame her setbacks and challenges despite the cultural expectation that she should embrace a victim mentality. Well-researched and intelligently

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argued, Blackout lays bare the myth that all black people should vote Democrat—and shows why turning to the right will leave them happier, more successful, and more self-sufficient.

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